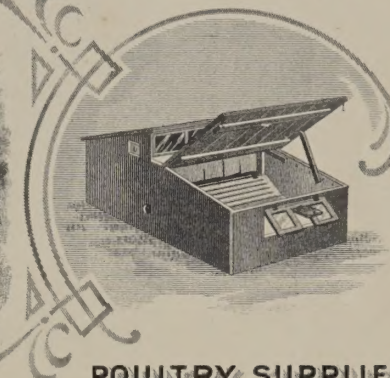
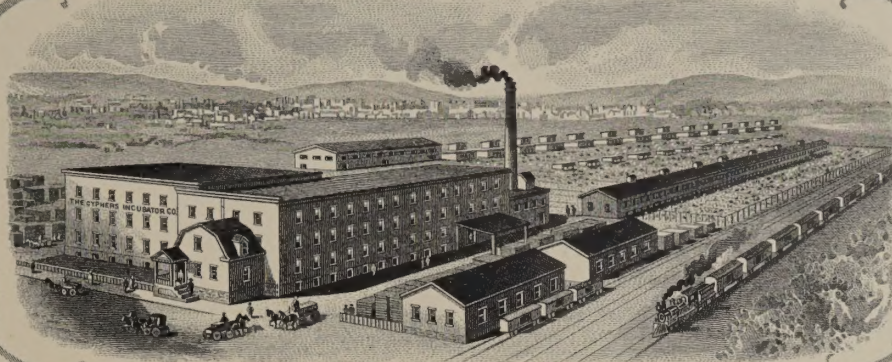
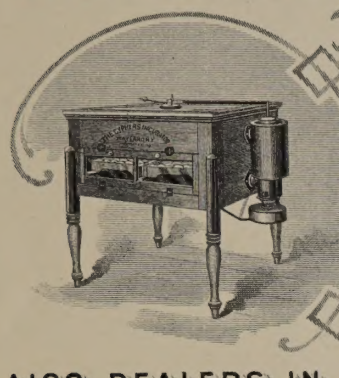


The Cyphers Incubator Co.

CHICAGO OFFICE
AND SALESROOMS:
323-325 DEARBORN ST.

MANUFACTURERS OF INCUBATORS & BROODERS:

BOSTON OFFICE
AND SALESROOMS:
34 MERCHANTS ROW.



ALSO DEALERS IN

FACTORY AT WAYLAND NEW YORK, U.S.A.

POULTRY SUPPLIES.

W. C. D. - Sten. #2.

Wayland N.Y.

2/26/1900.

Mr. Jay Hathaway,

Otsdawa, N. Y.,

Dear Sir:-

We are in receipt of your favor of the 23rd, and would say that our best price on the #1 120 egg incubator is \$20.00 F. O. B. Wayland; and the A outdoor brooder, which we would recommend to you as the best on the market, is \$12.00 F. O. B. Wayland. These prices include everything necessary for the operation of the machines, and we know they would please you as they have hundreds of others, testimonials of a few of which you will find in the catalogue. You will note that among these there are at least 60% who have discarded other standard makes for the Cyphers. This we think is sufficient proof that our machines are all we claim for them.

Trusting the catalogue, which we have sent you will have your careful consideration, and awaiting your further valued favors, we remain,

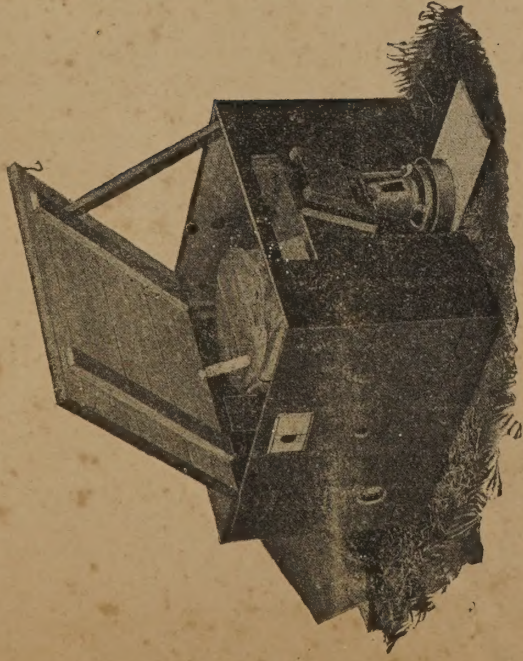
Yours very truly,

The Cyphers Incubator Co.

Dict.

THE CYPHERS INCUBATOR CO.

Wayland, Steuben Co., N. Y.



Mr. Jay Hathaway,

Otsdawa,

N. Y.

